



Environmental Management Recycling Sales Contracts Technical Guide

E801.1001

OVERVIEW

Sales contracting is a form of recycling. Sales contracts allow GSA to recover recyclable materials from the waste stream and generate revenue. Revenue from recycling sales contracts are returned to participating agencies less an administrative fee. Public law authorizes all Federal agencies to receive funds they generate by selling materials they recover through their waste prevention and recycling programs. Although sales contracts can be time and resource consuming, the revenue generating benefits will likely make it worth the effort.

GSA Responsibilities	<ul style="list-style-type: none">■ Ensure the implementation of recycling programs in Federally-owned buildings servicing 100 or more associates, where markets exist or local laws require.
GSA Regional Recycling Coordinators Responsibilities	<ul style="list-style-type: none">■ Oversee the implementation of recycling sales contracts.■ Provide distribution information to Finance and Accounting Office.■ Generate revenue from recyclable materials.
GSA Contracting Officer Responsibilities	<ul style="list-style-type: none">■ Choose contract types.■ Manages contract.

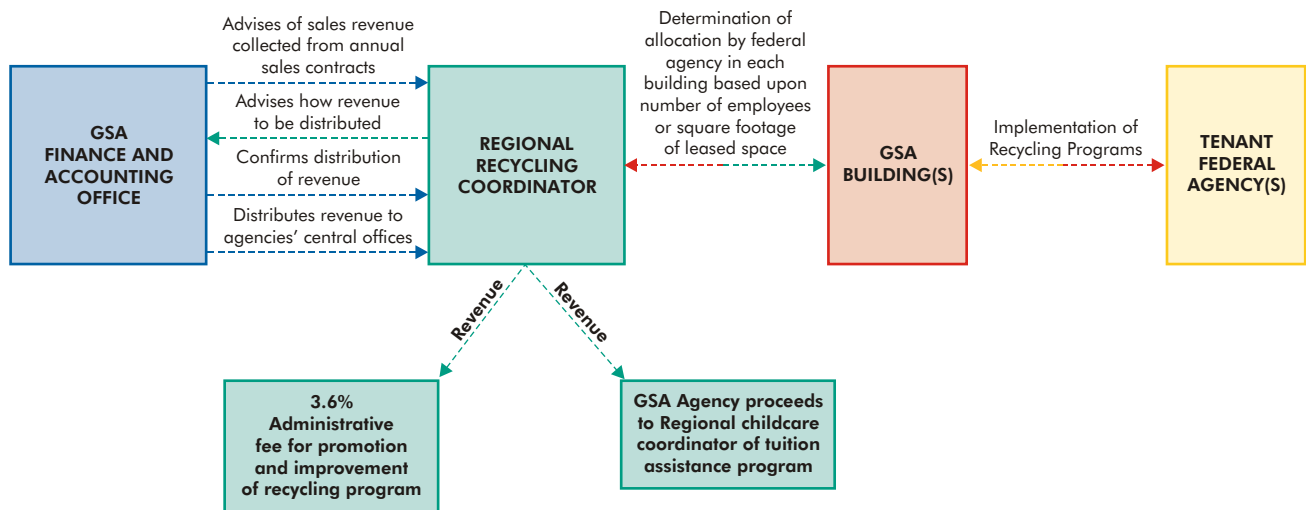
Recycling Laws, Regulations, Orders and Guidance

Citation	Topic	Further Information
42 USC § 6901, et seq.	The Solid Waste Disposal Act, 1965	<ul style="list-style-type: none">■ PBS Environmental Programs Home Page (GSA intranet users only) http://insite.gsa.gov/pbs/environmental■ GSA PX National Web Page http://insite.gsa.private/_pbs/pm/special.htm■ GSA Internal Directives, Instructions and Handbooks http://www.gsa.gov/staff/c/ca/Directives/gsad.htm■ GSA National Capital Region's Recycling Web Page http://ncr.gsa.gov/recycle/■ PBS Environmental Hotline (800) 379-6505 or e-mail pbshotline@ene.com■ GSA Home Page http://www.gsa.gov - Search term "recycling"■ Global Recycling Network http://www.grn.com■ GSA STAR (System for Tracking and Administering Real Property) Web Page http://insite.gsa.gov/_pbs/star/index.htm■ National Recycling Coalition http://www.nrc-recycle.org/■ Office of the Federal Environmental Executive http://www.ofee.gov/■ Cutting Paper Ideas, Actions, Counting http://eetd.lbl.gov/Paper/
Public Law 98-616, 1984	The Hazardous and Solid Waste Amendments	
Public Law 102-386, 1992	The Federal Facility Compliance Act (http://www.em.doe.gov/ffcabb/ffcabill.html)	
40 CFR Parts 245, 246, 247	The Resource Conservation and Recovery Act, 1976 (http://www.access.gpo.gov/nara/cfr/cfr-table-search.html)	
Executive Order 12873	Federal Acquisition, Recycling and Waste Prevention (superceded by Executive Order 13101) (http://www.gsa.ene.com/nepa/executive_orders.htm)	
Executive Order 13101	Greening the Government through Waste Prevention, Recycling and Federal Acquisition (http://www.gsa.ene.com/nepa/executive_orders.htm)	
GSA Order OGP 2851.1	Buying Recycled, GSA Affirmative Procurement Program (http://www.gsa.gov/staff/c/ca/Directives/gsad.htm)	

ECONOMIC IMPLICATIONS OF RECYCLING

- One of GSA's goals is to avoid paying trash disposal, hauling and tipping fees by managing building waste streams in order to reduce the waste going to landfill and increase the recovery rate for recyclable materials.
- Recycling Sales Contract Revenue is returned to participating Federal Agencies who are encouraged to contribute their share to the Federal childcare centers' tuition assistance program. Federal Agencies are also allowed to use this revenue to enhance their recycling programs and/or their hazardous waste management and pollution prevention programs. GSA receives a fee of 3.6% of the contract revenue for administering these contracts. The GSA share is given back to the Regional Recycling Coordinators to be used to promote or improve the recycling program.

DISTRIBUTION OF REVENUE



SALES CONTRACT OPTIONS

The GSA Contracting Officer has two contract options for implementing the handling of recycled materials in federal government facilities:

- Federal Acquisition Regulation's Service Clauses-sales contracts as a service, where GSA hires a service contractor to handle its recycling materials - including collection, purchase and removal.
(http://insite.gsa.private/_pbs/px/special.htm under the label "LongNational")
- Federal Property Management Regulations' Sales Contracting Clauses-sales contract as the selling of excess government material, where GSA offers to have persons purchase and remove accumulations of recycled materials.
(http://insite.gsa.private/_pbs/px/special.htm under the label "ShortNational")